



Key Metrics Comparison – Full Year 2010 United & Continental

Operating Statistics Matrix for CO System Segments										
Quarter	RPM (millions)	ASM (millions)	Load Factor	Stage Length	Trip Length	Block Speed	Enplaned Psgr.	Departures	Psgr. Per Dep.	Days
1	18,161	22,585	80.4%	1,590	1,787	414	10,161,096	79,896	127	90
2	20,517	23,998	85.5%	1,626	1,833	420	11,191,374	82,791	135	91
3	21,815	25,103	86.9%	1,660	1,911	425	11,413,878	84,146	136	92
4	19,243	23,314	82.5%	1,573	1,781	417	10,801,910	82,767	131	92
Totals	79,735	95,000	83.9%	1,613	1,830	419	43,568,258	329,600	132	365
Quarter	Rev Per Dep.	Rev Per Hour	Psgr. Yield	Psgr. Rev. Per ASM	Cost Per Dep.	Cost Per Hour	Cost Per RPM	Direct CASM	CASM	
1	\$28,609	\$7,447	12.59¢	10.12¢	\$33,178	\$8,637	14.60¢	6.13¢	11.74¢	
2	\$32,490	\$8,383	13.11¢	11.21¢	\$33,729	\$8,702	13.61¢	6.12¢	11.64¢	
3	\$33,890	\$8,684	13.07¢	11.36¢	\$33,914	\$8,690	13.08¢	5.97¢	11.37¢	
4	\$30,785	\$8,168	13.24¢	10.93¢	\$35,752	\$9,486	15.38¢	6.12¢	12.69¢	
Totals	\$31,479	\$8,182	13.01¢	10.92¢	\$34,151	\$8,876	14.12¢	6.08¢	11.85¢	
Quarter	# Aircraft	Revenue Per Aircraft	Cost Per Aircraft	Rev. Per Pax	Seats Per Aircraft	Cycles Per day	Hours per day	Fuel Per Hour	Cost Per Gallon	
1	323	\$7,082,185	\$8,213,257	\$224.95	178	2.8	10.6	1,040	\$2.09	
2	341	\$7,889,006	\$8,189,730	\$240.35	178	2.7	10.3	1,071	\$2.21	
3	303	\$9,410,214	\$9,416,890	\$249.85	180	3.0	11.8	1,095	\$2.16	
4	334	\$7,634,256	\$8,865,967	\$235.89	179	2.7	10.2	1,058	\$2.31	
Totals	325	\$31,914,459	\$34,623,496	\$238.14	179	2.8	10.7	1,067	\$2.19	

Operating Statistics Matrix for UA System Segments										
Quarter	RPM (millions)	ASM (millions)	Load Factor	Stage Length	Trip Length	Block Speed	Enplaned Psgr.	Departures	Psgr. Per Dep.	Days
1	23,109	28,480	81.1%	1,507	1,848	422	12,504,607	96,732	129	90
2	26,392	31,042	85.0%	1,549	1,888	426	13,979,248	101,187	138	91
3	28,109	32,388	86.8%	1,564	1,935	433	14,528,001	104,556	139	92
4	24,914	30,002	83.0%	1,542	1,904	427	13,087,435	98,616	133	92
Totals	102,524	121,912	84.1%	1,541	1,895	427	54,099,291	401,091	135	365
Quarter	Rev Per Dep.	Rev Per Hour	Psgr. Yield	Psgr. Rev. Per ASM	Cost Per Dep.	Cost Per Hour	Cost Per RPM	Direct CASM	CASM	
1	\$30,446	\$8,523	12.74¢	10.34¢	\$35,659	\$9,983	14.93¢	6.46¢	12.11¢	
2	\$35,746	\$9,820	13.71¢	11.65¢	\$37,865	\$10,402	14.52¢	6.84¢	12.34¢	
3	\$36,508	\$10,098	13.58¢	11.79¢	\$38,417	\$10,626	14.29¢	6.75¢	12.40¢	
4	\$34,514	\$9,561	13.66¢	11.34¢	\$41,185	\$11,410	16.30¢	6.95¢	13.54¢	
Totals	\$34,364	\$9,520	13.44¢	11.31¢	\$38,293	\$10,608	14.98¢	6.75¢	12.60¢	
Quarter	# Aircraft	Revenue Per Aircraft	Cost Per Aircraft	Rev. Per Pax	Seats Per Aircraft	Cycles Per day	Hours per day	Fuel Per Hour	Cost Per Gallon	
1	358	\$8,220,242	\$9,627,611	\$235.52	195	3.0	10.7	1,285	\$2.08	
2	363	\$9,956,875	\$10,546,946	\$258.75	198	3.1	11.1	1,348	\$2.34	
3	360	\$10,601,797	\$11,156,203	\$262.74	198	3.2	11.4	1,377	\$2.31	
4	360	\$9,453,289	\$11,280,635	\$260.07	197	3.0	10.7	1,342	\$2.38	
Totals	360	\$38,241,926	\$42,615,015	\$254.77	197	3.0	11.0	1,339	\$2.28	

Reports such as this appear on your screen in seconds – ready for review, analysis, and planning. DataMiner has financials going back a decade – quarter by quarter, too.

AirTran v Southwest – Full Year 2010

One point: Check out the yield variance between the WN system and the AirTran system it is acquiring...



Operating Statistics Matrix for AirTran System Segments										
Quarter	RPM (millions)	ASM (millions)	Load Factor	Stage Length	Trip Length	Block Speed	Enplaned Psgr.	Departures	Psgr. Per Dep.	Days
1	4,386	5,684	77.2%	757	794	347	5,526,408	59,978	92	90
2	5,198	6,259	83.1%	765	795	355	6,534,973	65,178	100	91
3	5,265	6,271	84.0%	767	805	358	6,538,710	64,968	101	92
4	4,714	5,846	80.6%	744	770	353	6,121,134	62,540	98	92
Totals	19,564	24,060	81.3%	758	791	353	24,721,225	252,664	98	365
Quarter	Rev Per Dep.	Rev Per Hour	Psgr. Yield	Psgr. Rev. Per ASM	Cost Per Dep.	Cost Per Hour	Cost Per RPM	Direct CASM	CASM	
1	\$9,269	\$4,248	12.67¢	9.78¢	\$10,413	\$4,773	14.24¢	7.06¢	10.99¢	
2	\$9,915	\$4,598	12.43¢	10.33¢	\$10,046	\$4,659	12.60¢	6.90¢	10.46¢	
3	\$9,461	\$4,417	11.67¢	9.80¢	\$9,674	\$4,517	11.94¢	6.60¢	10.02¢	
4	\$9,411	\$4,458	12.49¢	10.07¢	\$10,583	\$5,013	14.04¢	7.39¢	11.32¢	
Totals	\$9,520	\$4,433	12.30¢	10.00¢	\$10,171	\$4,736	13.14¢	6.98¢	10.68¢	
Quarter	# Aircraft	Revenue Per Aircraft	Cost Per Aircraft	Rev. Per Pax	Seats Per Aircraft	Cycles Per day	Hours per day	Fuel Per Hour	Cost Per Gallon	
1	133	\$4,171,909	\$4,687,012	\$100.60	125	5.0	10.9	673	\$2.11	
2	136	\$4,739,113	\$4,801,842	\$98.89	126	5.3	11.3	691	\$2.19	
3	135	\$4,561,818	\$4,664,563	\$94.00	126	5.2	11.2	698	\$2.12	
4	134	\$4,383,606	\$4,929,884	\$96.15	126	5.1	10.7	684	\$2.37	
Totals	135	\$17,862,870	\$19,083,611	\$97.30	126	5.1	11.0	687	\$2.20	

Operating Statistics Matrix for Southwest System Segments										
Quarter	RPM (millions)	ASM (millions)	Load Factor	Stage Length	Trip Length	Block Speed	Enplaned Psgr.	Departures	Psgr. Per Dep.	Days
1	17,188	22,654	75.9%	634	725	351	23,715,801	262,114	90	90
2	20,226	25,501	79.3%	651	734	358	27,570,864	287,415	96	91
3	20,692	25,586	80.9%	653	743	363	27,832,373	287,409	97	92
4	20,029	24,818	80.7%	654	737	357	27,188,228	278,373	98	92
Totals	78,135	98,558	79.3%	648	735	358	106,307,266	1,115,311	95	365
Quarter	Rev Per Dep.	Rev Per Hour	Psgr. Yield	Psgr. Rev. Per ASM	Cost Per Dep.	Cost Per Hour	Cost Per RPM	Direct CASM	CASM	
1	\$9,263	\$5,134	14.13¢	10.72¢	\$9,963	\$5,522	15.19¢	6.98¢	11.53¢	
2	\$10,190	\$5,615	14.48¢	11.48¢	\$9,893	\$5,451	14.06¢	6.92¢	11.15¢	
3	\$10,239	\$5,693	14.22¢	11.50¢	\$10,002	\$5,561	13.89¢	6.84¢	11.24¢	
4	\$10,249	\$5,594	14.24¢	11.50¢	\$10,541	\$5,754	14.65¢	7.10¢	11.82¢	
Totals	\$9,999	\$5,517	14.27¢	11.32¢	\$10,100	\$5,572	14.42¢	6.96¢	11.43¢	
Quarter	# Aircraft	Revenue Per Aircraft	Cost Per Aircraft	Rev. Per Pax	Seats Per Aircraft	Cycles Per day	Hours per day	Fuel Per Hour	Cost Per Gallon	
1	537	\$4,517,836	\$4,859,507	\$102.38	136	5.4	9.8	696	\$2.38	
2	542	\$5,400,802	\$5,243,544	\$106.23	136	5.8	10.6	714	\$2.40	
3	546	\$5,394,108	\$5,269,132	\$105.73	136	5.7	10.3	726	\$2.36	
4	547	\$5,212,821	\$5,361,725	\$104.93	136	5.5	10.1	709	\$2.49	
Totals	543	\$20,532,131	\$20,737,688	\$104.91	136	5.6	10.2	712	\$2.41	

These data are just one example of the enormous Analytical Firepower™ that subscribers to DataMiner have right at their fingertips, 24/7. Airline financials, schedules, in cooperation with our partner Innovata, LLC, plus O&D, fares, load factors, and other key data back to 1999 – and earlier, if you require. And unlike other sources, DataMiner is not just regurgitated BTS tables. It is professionally reviewed to assure data are accurately reported, consistent with today's code-shared airline system.

And, coming September 15 – new functionality and features that will give aviation professionals a whole new range of analytical capabilities right on the screen, with features no other source can match.

Before you subscribe or re-subscribe to any other data source, give us a call at 303 674-2000. We'll show you how to access market and planning intelligence at a level only possible with Aviation DataMiner™.

